

RAYTALK COMMUNICATIONS LTD

AN ISO 9001:2015 CERTIFIED COMPANY

深圳市睿拓通科技有限公司

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RayTalk Quality Policy and Core Values

Quality is an integral part of RayTalk Communications and our business principles. Quality is who we are and it guides our actions to deliver innovative measuring solutions but also motivates us to exceed our customers' expectations with quality service and support beyond the physical products provided. To achieve this, it requires a dedicated team that is fully engaged and an awareness that quality is the responsibility of every employee at RAYTALK.

At RAYTALK, our quality policy and core values summarizes the essential elements of our commitment to guide us:

Customer focus - fostering a quality mindset with the objective of developing, manufacturing, and providing measuring solutions and services that meet our customers' expectations of which are on-time with zero defects.

Leadership - committed to creating a culture of quality and integrity that extends to customers, suppliers, and employees. Committed to complying with relevant laws and regulations as well as establishing resources and processes to ensure the effectiveness and efficiency of our Quality Management System.

Continuous improvement - never perceived our current success as our final achievement. Continuously challenging ourselves to improve our products and services for the success of our customers and to deliver a competitive advantage.

Teamwork - quality is the responsibility of all RayTalk employees. This requires a fully engaged team committed to serving customers and each other out of mutual respect and by adhering to the Golden Rule.

RayTalk Quality Standards

At RayTalk , we believe our organization depends upon customer satisfaction. Therefore, we must understand current and future customer needs, meet customer requirements, and strive to exceed our customer's expectations.

To insure each manufactured product is accurate and meets quality standards, RayTalk records all serialized products and maintains the last calibration certification date for the life of the product.

JingPing Lei (Mr.)
President/Founder, RayTalk Communications
February 16th, 2021

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Who we are?

Raytalk Profiles

RayTalk Communications LTD,was established in 2009,which is a supplier integrating R&D, production and sales of Two way radio accessories and aviation headsets. Products include aviation headsets, walkie-talkie audio accessories/batteries/chargers, etc. Our headquarter is located in Kemron Science and Technology Park, Longhua District, with two branches of factories in Shenzhen and Huizhou. More than 150 employees are dedicated in the Two-way Radio Communications.



3rd Floor,Building C,Kemron Science &Technology Park,Guansheng 5th Road,Guanlan,Longhua District, Shenzhen,China
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Company Core Value

Reliable-Reliable communications solutions provider.

Trust-We are enthusiastic youths but professional!

Confidence-Able to offer world class products.

Together, We build the Future.

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Development of RayTalk

SINCE 2009



2009
Company Founded

Registered in 2009, and we had our first sales team in 2010.



2014
Factory Founded

In December 2014, we established our own factory.



2015
Office Relocated

In 2015, we expanded our sales team and moved to a new office.



2018
Second Office Relocated

In 2018, we expanded our sales team and had new bigger office again.



2018
Factory Upgrade

In 2018, Our factory expanded,delivery time is shorter and production capacity is larger



2020
Third Office Relocated

In 2020, We have a larger Sales team and office expanded and upgraded.

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Organization Chart



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Meet Our Team

We have a very professional R&D team with many years of experience in two way communication and an advanced modern plastic mold processing department. Rigorous production processes, complete supporting performance testing equipment and a complete quality control system to ensure that we can provide customers with stable and High-quality products.



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Management Team



Kim 雷静平
(JingPing Lei)
Founder/General Manager



Ailsa 黄丽莎
(LiSha Huang)
Vice President



Jimmy 管明雄
(MingXiong Guan)
Production GM



Jack 陈军
(Jun Chen)
Production VP/R&D Director



Ben 陈梓明
(ZiMing Chen)
Technical Director/Product Manager



Wang 王俊
(Jun Wang)
Production Manager

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Sales Crew



Bliss 邓丽芳
(LiFang Deng)
Sales Manage



Una 陈雨楠
(Yunan Chen)
Senior Sales



Shelly 史小玲
(XiaoLing Shi)
Senior Sales



Lemon 阳辉燕
(HuiYan Yang)
Sales Manage



Jayna 张家楠
(Jianan Zhang)
Senior Sales



Drake 谢嘉荣
(Jiarong Xie)
Sales Manage



Jennifer 陈丽玲
(LiLing Chen)
Senior Sales



Sama 张霞
(Xia Zhang)
Sales Manage



Helen 杨慧
(Hui Yang)
Senior Sales



Abby 刘梦
(Meng Liu)
Senior Sales

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Team Activities

Outside of work,we have annual celebration,team building,travel,Christmas activities,birthday parties and so on to enrich our life. We are a family!



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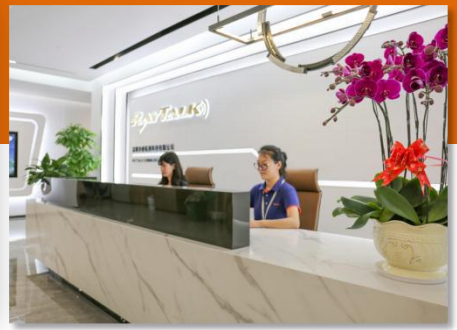
Company Headquarters

RayTalk headquarter locates in Kemron Science & Technology Park, High-tech Industrial Development Zone,Longhua District, Shenzhen, covering an area of 1,566 square meters.



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Product Line

We have two factories base in Shenzhen and Huizhou. Factory covers an area of 2,622 square meters with more than 150 employees. With 5 independent assembly lines in our factory, our annual capacity reach 800,000 pcs, annual shipment 600,000 pcs. We have more than 80 sets of production equipment, 5 sets advanced production lines. Our workshop dept. include SMT workshop, injection molding workshop, silent room, ATEX battery storage space, etc.









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Equipment

Our machines and device includes various types of injection molding machines, SMT machines,reflow soldering,ultrasonic plastic welding machines,pneumatic spot welding machines,silent terminal machines,desktop punching machines,line card machines,copper strip machines,automatic dispensing machines,laser printing machines,milling machines,lathes,drilling machines engraving machines,etc. For production testing equipment,we have product air tightness tester,finished battery comprehensive tester,precision wire comprehensive tester,etc.








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Testing

The company's headquarters and factory have separate product testing laboratories. There includes: CRY6151 electroacoustic tester, CRY6135 electroacoustic tester, silent room, precision wire comprehensive tester, AC and DC withstand voltage tester, digital bridge, Salt spray testing machine, constant temperature and humidity testing machine, wire bending and swing testing machine, programmable mechanical vibration table, falling ball impact testing machine, tensile testing machine, computer health life tester, air tightness tester, rain and waterproof test Machine, finished battery tester, microcomputer battery internal resistance tester, battery protection board tester, headphone bracket telescopic tester, etc.









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New Product Development

Our efficient R&D team, aiming to develop 30+ new products every year, ensures fast progress and high quality of projects.

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Certificates

We have passed ISO certification, and our product certificates include CE, RoHS, FCC, National Level High-tech Certification,covering more than ten products of our main products.

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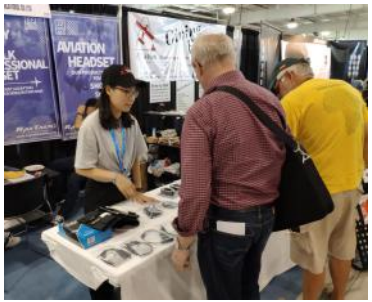
EXHIBITION

We participate in major domestic and foreign exhibitions in the industry throughout the year. The exhibitions that we regularly participate in each year are IWCE, AERO, EAA, Global sources Electronics, PMR,etc







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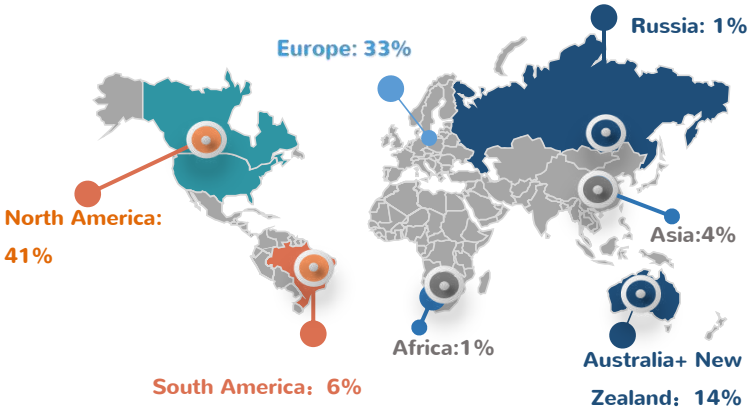
OUR Customer

Since its establishment, we adhering to the customer-centric service concept of exceeding customer satisfaction. We have successfully operated for more than 10 years. We responded quickly and positively to customer needs, and provided meticulous and comprehensive service to every customer and order, winning new and old Customer praise, our products have been distributed in more than 120 countries and regions around the world.





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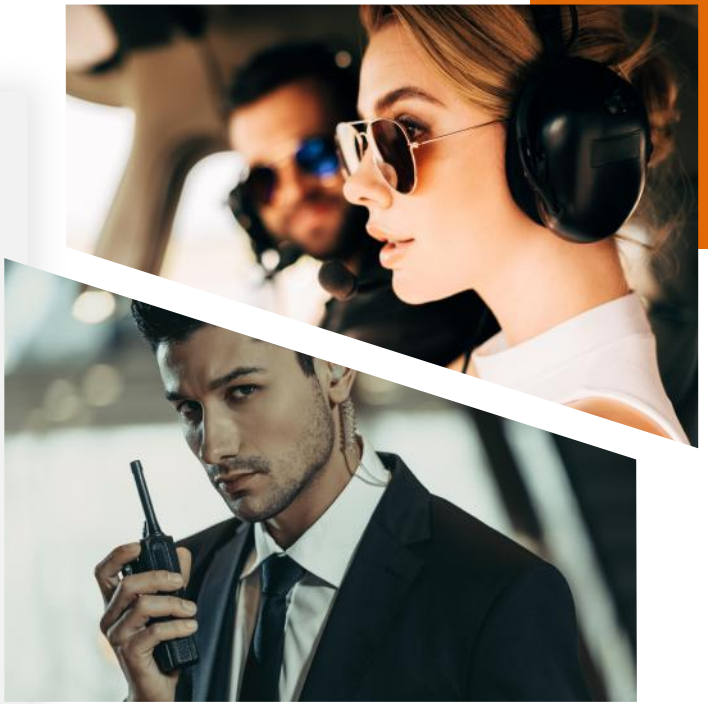
What We Do ?

We have rich R&D experience and our mainly products are Aviation headsets & Two Way Radio Accessories, include aviation headsets, surveillance kits, speaker microphones, lightweight headsets, heavy duty headsets, audio adapters, batteries, chargers, and so on. With a professional work team, our products and services are widely used in government, public security, finance, transportation, airports, hotels, hospitals, aviation applications and markets.



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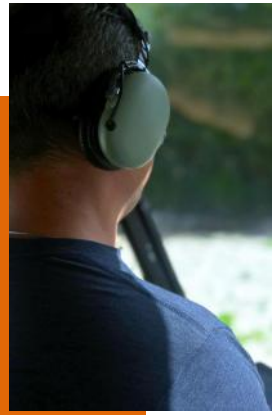



AVIATION HEADSET

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SPEAKER MICROPHONE



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EARPHONE



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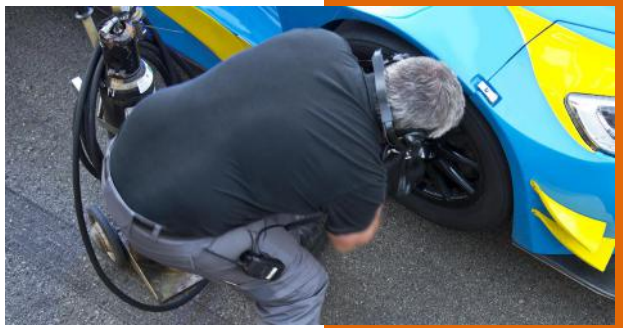

HEAVY DUTY HEADSET

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ADAPTER & ACCESSORIES

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TWO WAY RADIO BATTERY & BATTERY CHARGER

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Sales management procedurer



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The factory process



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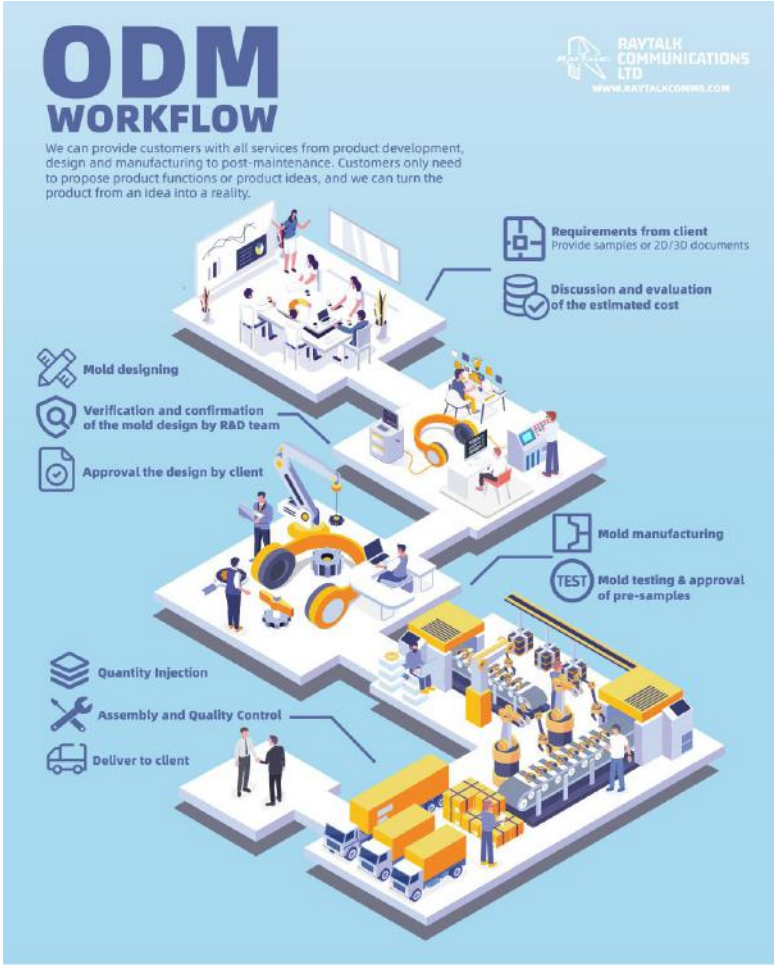
OEM/ODM workflow

With 15 engineering and various R&D personnel, they can conduct in-depth ID design, product structure and function design, prototype production and review, product trial production, and the entire process of product mass production. A complete R&D, engineering, and quality chain can effectively guarantee the quality of our product development.

We have our own plastic mold department, which can speed up the development and delivery of OEM/ODM products, and has cost advantage.



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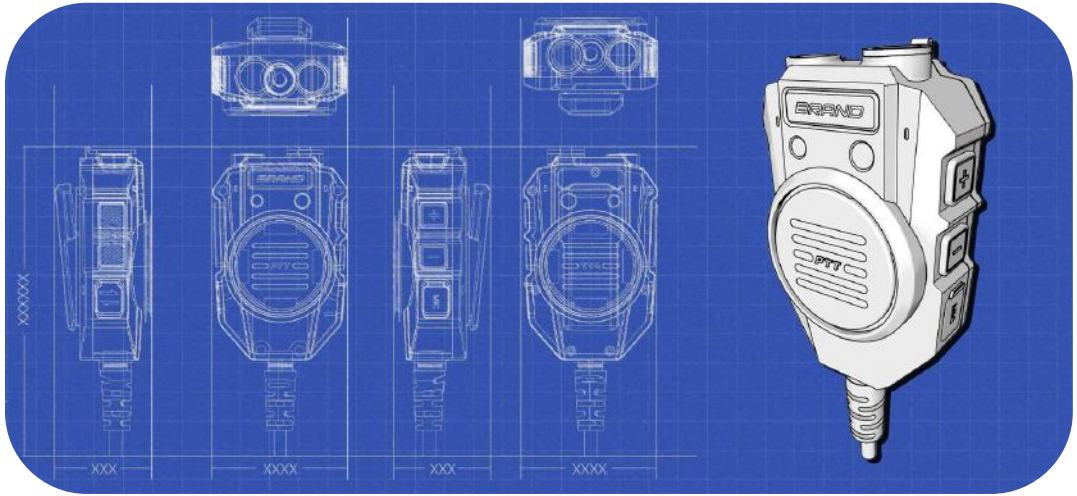
DESIGN

We are experts in mold design and manufacturing. Whether our customers need simple molded plastic parts or more complex electronic components, our engineering team has the ability and tools to generate quick solutions. A successful manufacturing design project is closely related to the discussion and cooperation between you and the customer.



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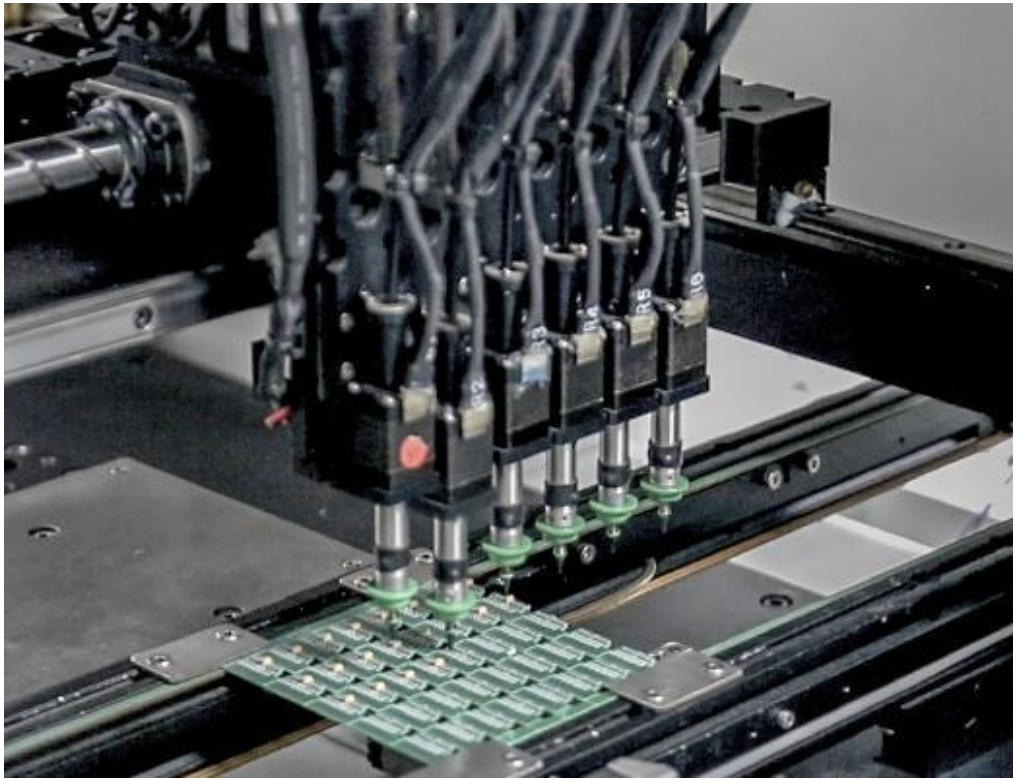
ENGINEERING

PCBA

PCBA is an indispensable component in electronic products. We can produce simple to complex multi-layer integrated circuits. Our R&D team can design advanced circuits to produce comprehensive products.



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ENGINEERING

Mold Design

We have our own mold department, which is filled with all kinds of molds. Except for the molds for conventional products, many of them are customized for customers.

Our ability to design and manufacture injection molds and assembly production jigs makes us stand out from the competition. Whether it is a small batch of electronic components or a large batch of plastic parts, we consistently design and manufacture high-quality injection molds at a lower cost and faster speed.

Because we can fully control the injection mold design process, we can design given parts and related tools to achieve efficient manufacturability. We can take your product from concept to full production in ten weeks or less. This minimizes overall production costs without sacrificing quality.



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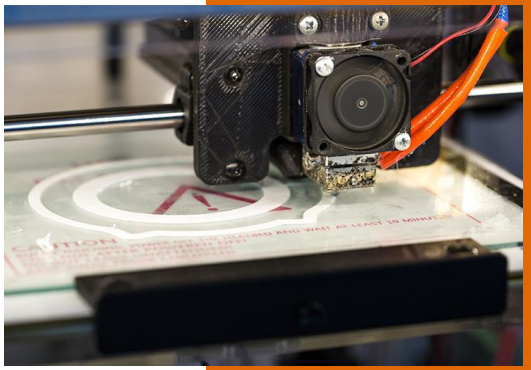

ENGINEERING

3D Printing

Nowadays 3D printing is widely used in various production components, prototypes and tools. In RayTalk manufacturing, we also apply 3D printing to OEM, ODM projects. 3D functional and structural prototypes can help pull project schedule and move more efficiently to bulk production.

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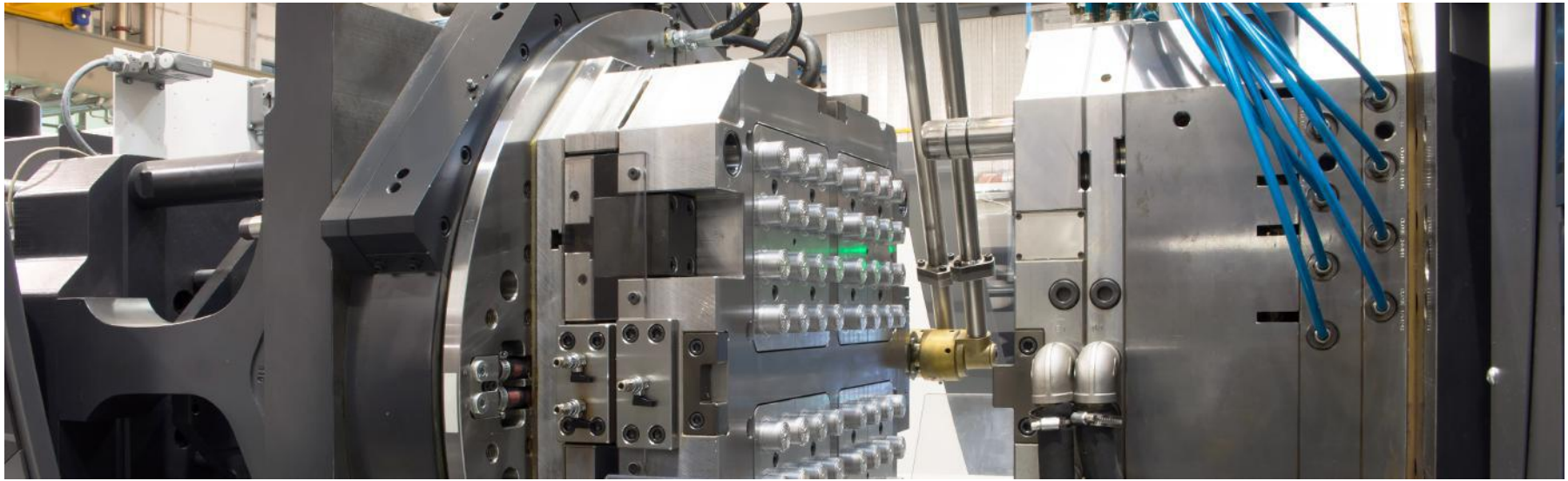
ENGINEERING

Injection Molded Components

We own 12 injection molding machines, capable of producing plastic parts of various sizes. Our molds range from simple two-plate molds to complex gear mechanisms and three-plate complex water-cooled molds. It can be adapted from small batch production with a small quantity to mass production of hundreds of thousands of pieces.



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MANUFACTURING

PURCHASING & IQC

Purchase all necessary materials and components, and manufacture tools. This usually takes 4-6 weeks to complete. Once the materials arrive at our factory, IQC department will inspect raw materials to ensure that the materials used in production are all qualified products.After that,the bill of materials (BOM) will be organized by our inventory experts and delivered to the production team assemblers for next steps.



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MANUFACTURING

MANUFACTURING

Once the customer confirms the pre-production sample, we will immediately notify the production line. the production line will apply for picking, verification, spare parts and corresponding production tools, and then arrange the production process to promote efficient production. Once mass production starts, we will confirm the delivery time. Generally speaking, our delivery time is about 4 weeks. The specific time depends on the complexity and scale of the project. Whether it is the complexity of the project or the size of the order and scale,we have a complete production facility and a professional technical team to meet your manufacturing needs.



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MANUFACTURING

TESTING

We will conduct multiple rounds of testing and full inspection of the products before shipment. Usually, our QA/QC personnel will test the products before and after production, assembly and packaging to provide customers with quality-assured products and ensure that the products are specifically designed for their unique applications.



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Value-added services

Can design logos, color boxes, various labels, product photography and other value-added services.



RAYTALK
Headsets for Professionals

AEROTALK 艾欧拓克 GOTON NBT

THANKS

EXPERIENCED IN DESIGNING AND MANUFACTURING RADIO ACCESSORIES SINCE 2009



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